



INDONESIA-CANADA CEPA

Opportunities for Indonesia

Indonesia-Canada Relations

Long-standing ties

68 years of diplomatic relations and collaboration at UN, G20, APEC, WTO

Rising economic potential

Bilateral trade and investment are growing

Strong people-to-people linkages

More than 21,000 Canadians are of Indonesian origin

Partners in education

Over 2,200 students from Indonesia study in Canada

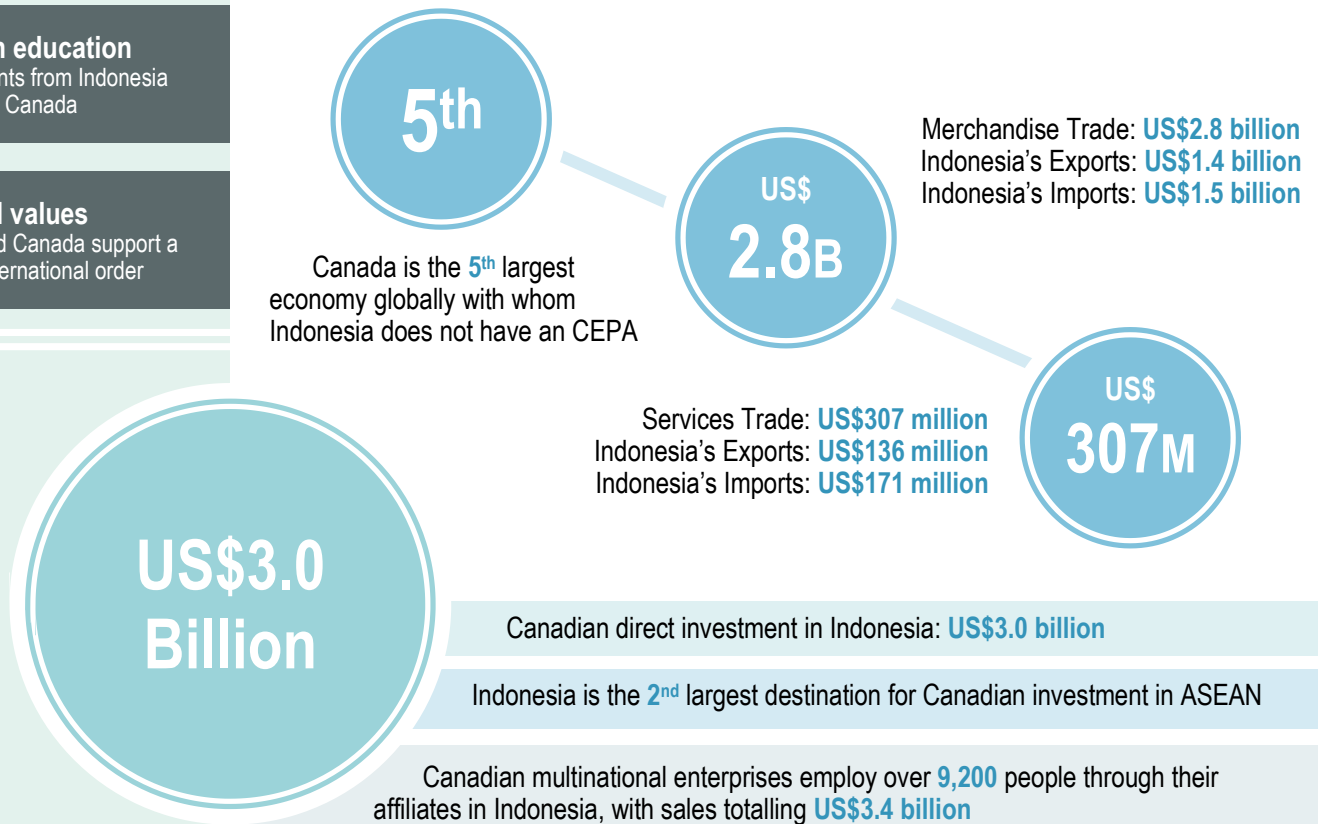
Shared values

Both Indonesia and Canada support a rules-based international order

Key Advantages: An Indonesia-Canada CEPA

- › **Boost trade and investment:** An Indonesia-Canada CEPA will boost Indonesia's trade and help Indonesia attract more foreign investment
- › **Complementary economies:** Indonesia's export strengths (e.g. apparel and textiles, rubber products, electrical appliances) align with Canada's import needs
- › **Competitive advantage:** Opportunity to level the playing field with competitors and gain preferential access to Canada
- › **Gateway to global markets:** Canada has 14 FTAs with 51 countries across the Americas, Europe and the Asia-Pacific. An Indonesia-Canada CEPA would provide Indonesian businesses with access to the integrated North American market

Snapshot: Indonesia-Canada Trade and Investment



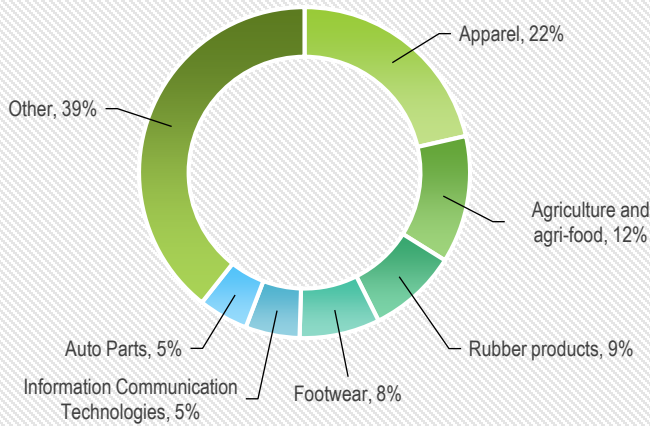


INDONESIA-CANADA CEPA

Opportunities for Indonesia

What Canada Imports from Indonesia

Key Canadian Merchandise Imports from Indonesia (2019)

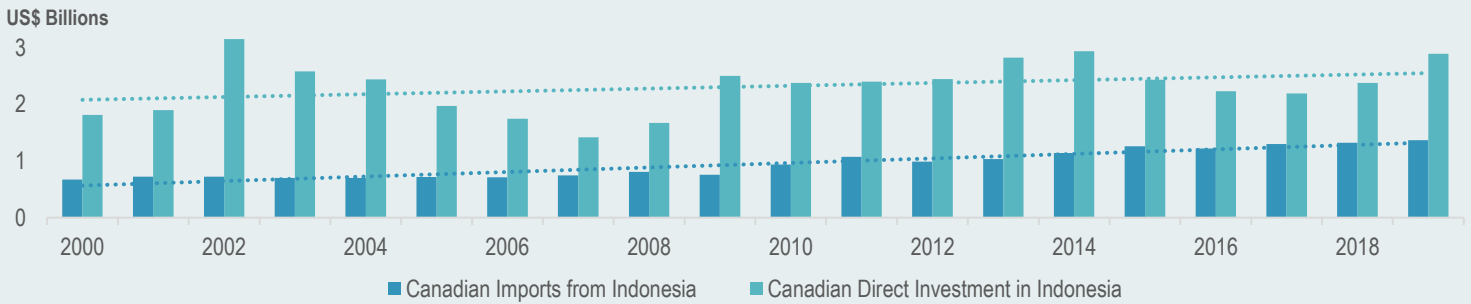


Potential CEPA opportunities for Indonesia:

Tariff elimination for:

- > **Apparel** (Canadian tariffs of up to 18%)
- > **Footwear** (Canadian tariffs of up to 20%)
- > **Rubber tires** (Canadian tariffs of up to 7%)

Bilateral Trade and Investment Are Growing



Major Canadian Companies Active in Indonesia

Stock of Canadian FDI in Indonesia (2019): **US\$3.0 billion**

- Husky Energy
- BlackBerry
- Manulife
- Redpath
- SNC Lavalin
- Hatfield
- Palliser Furniture
- Alimentation Couche-Tard
- LaSalle College
- Bombardier
- CAE Civil Aviation
- Sun Life Financial
- Colliers International

What Canada Offers

- ✓ 10th largest economy in the world, G7 country
- ✓ Integration into North American supply chains
- ✓ A leader in sustainable development and infrastructure
- ✓ Some of the world's largest institutional investors
- ✓ Expertise in infrastructure development and public-private partnerships

