

Opportunities for Indonesia

Indonesia-Canada Relations

Long-standing ties

68 years of diplomatic relations and collaboration at UN, G20, APEC, WTO

Rising economic potential

Bilateral trade and investment are growing

Strong people-to-people linkages More than 21,000 Canadians are of

More than 21,000 Canadians are of Indonesian origin

Partners in education

Over 2,200 students from Indonesia study in Canada

Shared values

Both Indonesia and Canada support a rules-based international order

Key Advantages: An Indonesia-Canada CEPA

- Boost trade and investment: An Indonesia-Canada CEPA will boost Indonesia's trade andhelp Indonesia attract more foreign investment
- Complementary economies: Indonesia's export strengths (e.g. apparel and textiles, rubber products, electrical appliances) align with Canada's import needs
- Competitive advantage: Opportunity to level the playing field with competitors and gain preferential access to Canada
- Gateway to global markets: Canada has 14 FTAs with 51 countries across the Americas, Europe and the Asia-Pacific. An Indonesia-Canada CEPA would provide Indonesian businesses with access to the integrated North American market

Snapshot: Indonesia-Canada Trade and Investment



Canada is the 5th largest economy globally with whom Indonesia does not have an CEPA



Merchandise Trade: US\$2.8 billion Indonesia's Exports: US\$1.4 billion Indonesia's Imports: US\$1.5 billion

Services Trade: US\$307 million Indonesia's Exports: US\$136 million Indonesia's Imports: US\$171 million



US\$3.0 Billion

Canadian direct investment in Indonesia: US\$3.0 billion

Indonesia is the 2nd largest destination for Canadian investment in ASEAN

Canadian multinational enterprises employ over 9,200 people through their affiliates in Indonesia, with sales totalling US\$3.4 billion

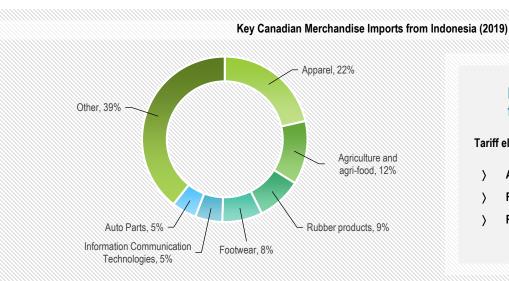




INDONESIA-CANADA CEPA

Opportunities for Indonesia

What Canada Imports from Indonesia



Potential CEPA opportunities for Indonesia:

Tariff elimination for:

- **Apparel** (Canadian tariffs of up to 18%)
- Footwear (Canadian tariffs of up to 20%)
- Rubber tires (Canadian tariffs of up to 7%)

Bilateral Trade and Investment Are Growing **US\$** Billions 3 2002 2016 2000 2004 Canadian Imports from Indonesia Canadian Direct Investment in Indonesia

Major Canadian Companies Active in Indonesia

Stock of Canadian FDI in Indonesia (2019): US\$3.0 billion

- Husky Energy 0
- BlackBerry 0
- Manulife 0 Redpath 0
- SNC Lavalin
- Hatfield 0
- Alimentation Couche-Tard
 - LaSalle College
- Bombardier
- CAE Civil Aviation Sun Life Financial
- Colliers International Palliser Furniture o

What Canada Offers

- 10th largest economy in the world, G7 country
- Integration into North American supply chains
- A leader in sustainable development and infrastructure
- Some of the world's largest institutional investors
- Expertise in infrastructure development and public-private partnerships

