

# INDONESIA-CANADA RELATION



# Canada Overview



Population  
**37.94 Million**



Total Area  
**9.9 million km<sup>2</sup>**



Water  
**891 thousand km<sup>2</sup>**



Land  
**9.09 million km<sup>2</sup>**



Coastline  
**202,080 km**

Canada is the second largest country on earth by landmass, covering an area of 3.9 million square miles. Three oceans border Canada: the Pacific Ocean in the west, the Atlantic Ocean in the east, and the Arctic Ocean to the north.

<b>Capital</b>	Ottawa	
<b>Chief of State</b>	Queen ELIZABETH II (since 6 February 1952); represented by Governor General Mary SIMON (since 6 July 2021)	
<b>Head of the Government</b>	Prime Minister Justin Pierre James TRUDEAU (Liberal Party) (since 4 November 2015)	
<b>Total GDP</b>	<b>2019:</b> USD 1.742 trillion USD 1,854 trillion (PPP)	<b>2020:</b> USD 1.645 trillion USD 1,771 trillion (PPP)
<b>GDP per capita</b>	<b>2019:</b> USD 46,338.341 USD 49,309.501 (PPP)	<b>2020:</b> USD 43,294.648 USD 46,611.309 (PPP)
<b>GDP Growth</b>	<b>2019:</b> 1.88%	<b>2020:</b> -5.233%
<b>Rank of Economy – Global</b>	Canada is the 9 <sup>th</sup> largest economy in the world (based on GDP) (2020)	
<b>Main Trade Partners</b>	<b>Export:</b> USA 73.5%, China 4.8%, UK 3.8%, Japan 2.4%, Germany 1.2% (2020)	<b>Import:</b> USA 48.8%, China 14.1%, Mexico 5.5%, Germany 3.2%, Japan 2.5% (2020)
<b>Main Commodities</b>	<b>Export:</b> Mineral fuels, Vehicles other than Railway, Machinery, Natural or cultured pearls, Wood and articles of wood	<b>Import:</b> Machinery, Vehicle other than Railway, Electrical Machinery, Mineral fuels, Natural or cultured pearls

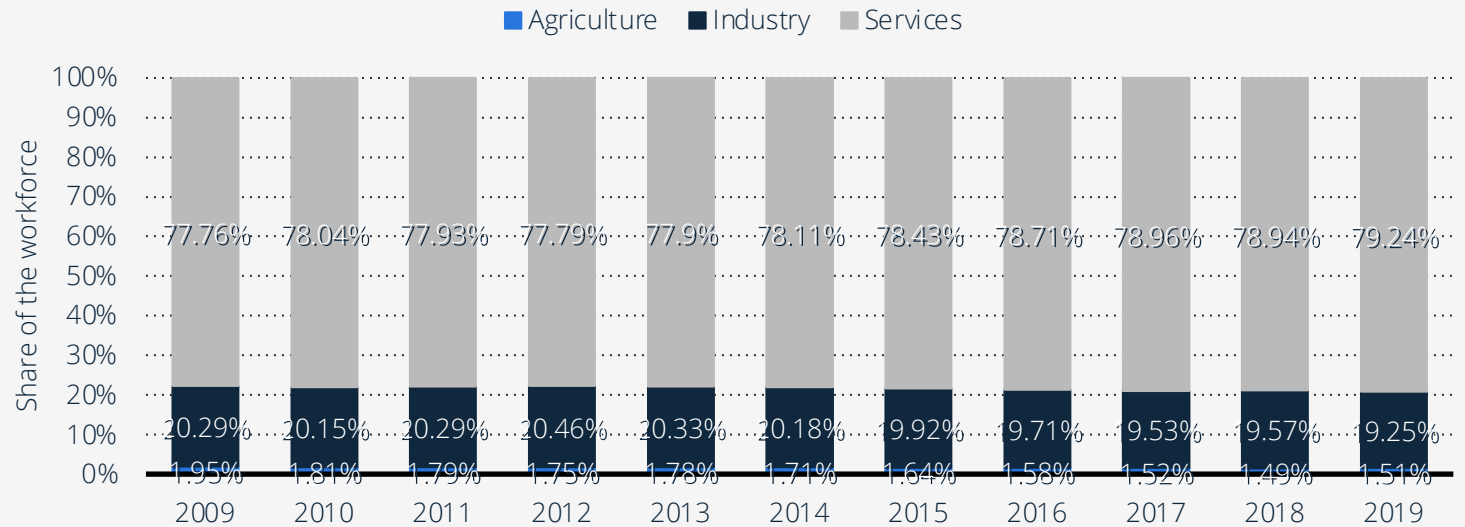
# Canada Overview

Canada's free market economy includes three main types of industries:

**Service**  
 Transportation, education, health care, construction, banking, communications, retail services, tourism and government.

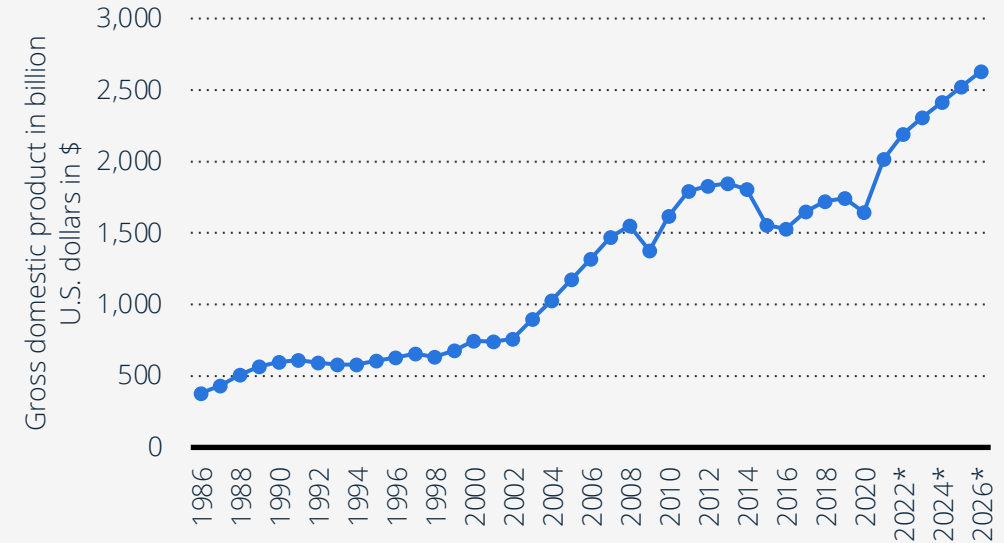
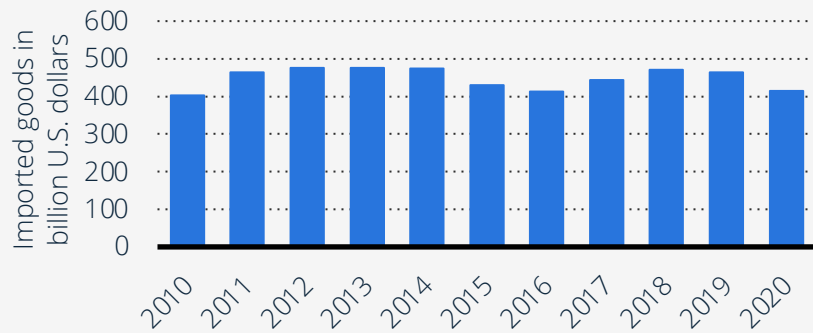
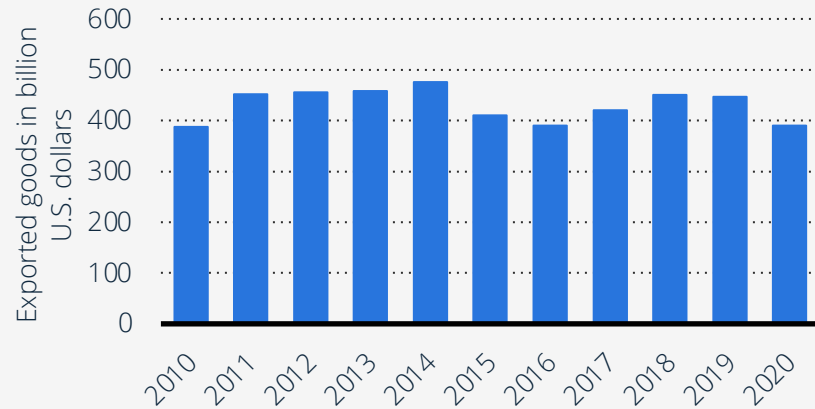
**Manufacturing**  
 Paper, high technology equipment, aerospace technology, automobiles, machinery, food, clothing and many other goods

**Natural Resource**  
 Forestry, fishing, agriculture, mining and energy



*More than 75% of working Canadians are working in service industries.*

# Canada Trade and GDP Overview

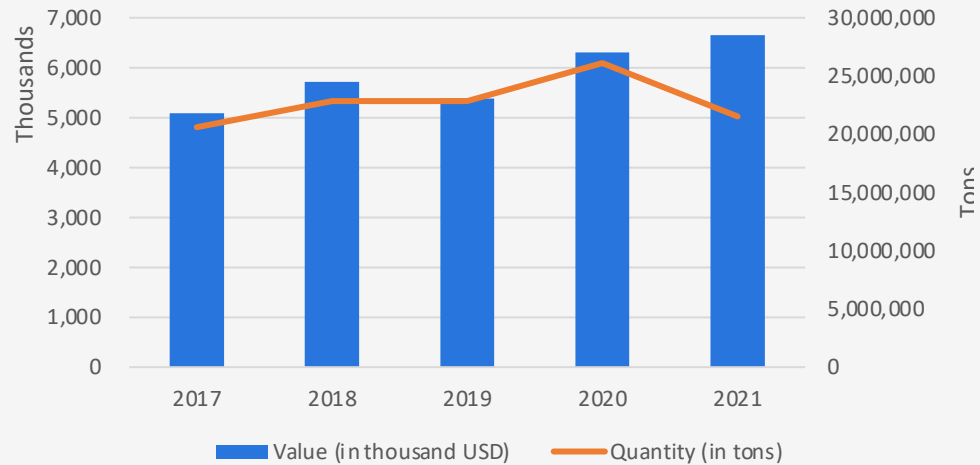


Canada has neither a trade deficit nor a trade surplus, since both imports and exports value remain almost the same. Canada is considering lowering export duties in order to strengthen the economy and promote exports. Surging commodity prices, solid economic growth in the United States, and the relaxation of pandemic restrictions were helping Canada's trade balance, although export volume remained considerably below pre-pandemic levels.

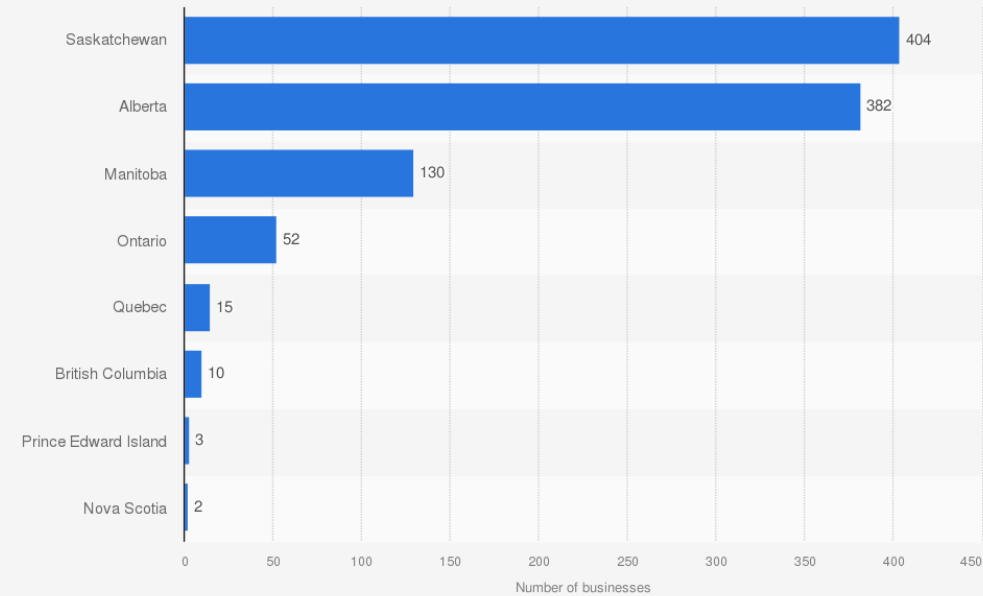
Canada is considered one of the world's wealthiest countries. Its gross domestic product per capita in 2014 was among the largest in the world. Canada's economic growth has been a result of its political stability and economic reforms following the global financial crisis.

# Canada Wheat Market Overview

Canada's Wheat and Meslin Export Overview  
2017 - 2021

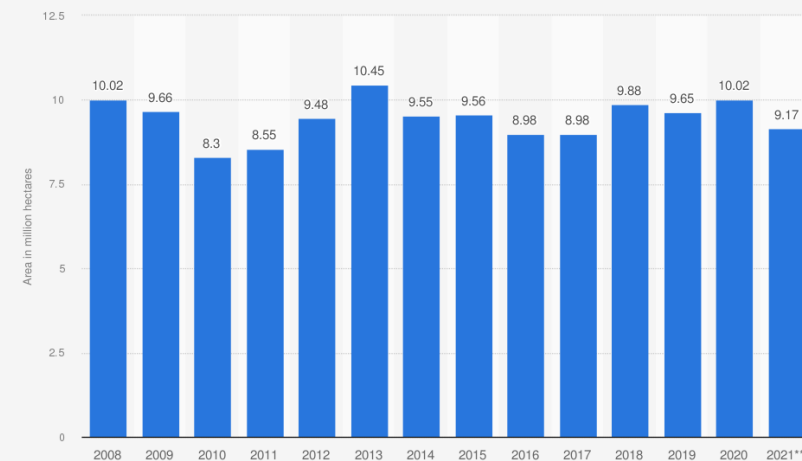


Number of wheat farming businesses in Canada as of December 2021, by region



- Canada's wheat exports are expected to be limited in the current marketing year as the exportable surplus is seen tightening, with output at the lowest in more than 14 years due to a warm and dry summer.
- Drought, fires, atmospheric rivers, and the endurance of Canada's rail transportation infrastructure marked Canada's wheat marketing year 2021/22. Canadian wheat export volumes are down 37% from the previous year (Aug to Nov 2021), while wheat exports by value are up 95% from the previous year due to high worldwide pricing.
- The two Canadian provinces of Saskatchewan and Alberta were home to 404 and 382 wheat farming businesses, respectively, as of December 2021
- In 2020, approximately 10 million hectares of wheat, including spring wheat, durum wheat and winter wheat, were harvested in Canada.

Area of wheat harvested in Canada from 2008 to 2021 (in million hectares)\*



# Canada Fertilizer/Phosphates Market Overview

## Canadian fertilizer export overview 2017-2021

Value in US Dollar thousand, Quantity in Tons

HS Code	Product label	2017		2018		2019		2020		2021	
		Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity
283529	Phosphates (excluding phosphates of monosodium, disodium, potassium, calcium and mercury)	597	330	395	229	350	267	356	245	1,773	1,603
283524	Phosphates of potassium	823	508	793	486	714	442	1,485	933	1,349	570
283522	Mono- or disodium phosphate	1467	700	2,307	1,707	1,297	630	1,024	546	787	359
283526	Phosphates of calcium (excluding calcium hydrogenorthophosphate "dicalcium phosphate")	498	327	374	243	370	150	384	215	716	101

## Canadian fertilizer manufacturing industry selected figures 2018-2020

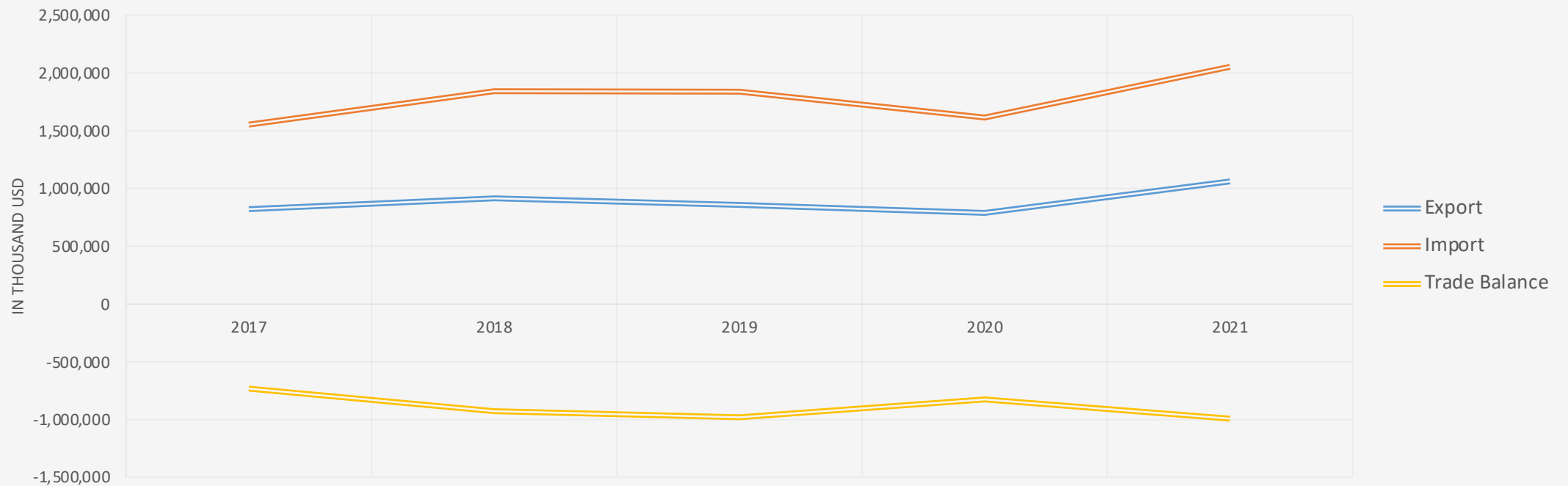
	2018	2019	2020
Market value (in billion Canadian dollars)	4	5	5
Annual growth rate for preceding five years (in percent)*	-1.10	1	-2.20
Number of people employed	4377	5092	5259
Number of businesses	213	305	300

As of July 2020, there were 300 businesses operating in the Canadian fertilizer manufacturing industry. 5,259 people were employed across Canada in the fertilizer manufacturing industry at that time.

# Trade Overview

## Indonesia and Canada

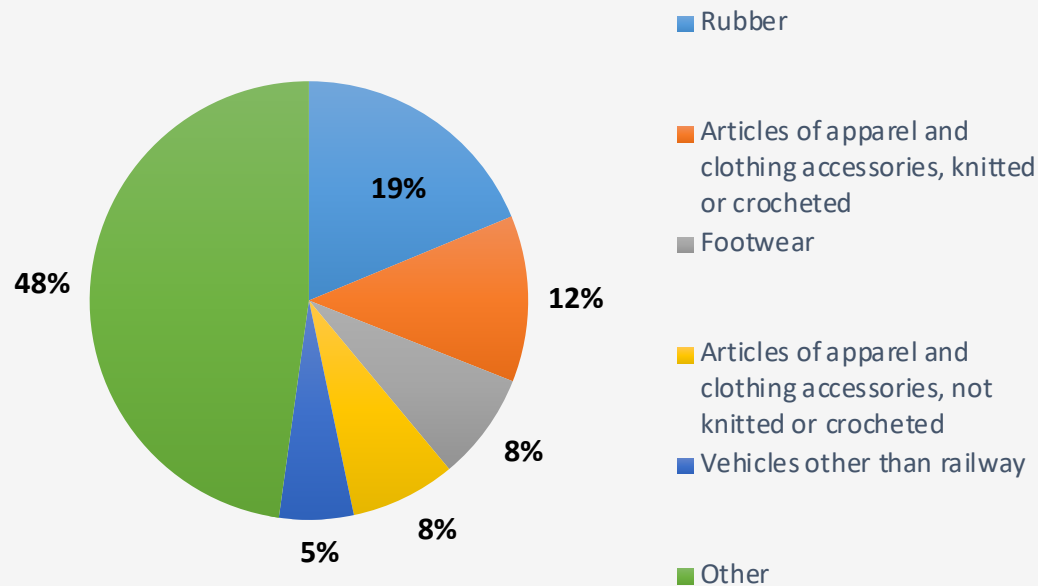
Value in Million USD						Trend (%) 2017 - 2021
	2017	2018	2019	2020	2021	
<b>Export</b>	821,233.10	913,889.20	858,206.00	789,116.40	1,061,599.20	<b>85.37</b>
<b>Import</b>	1,553,625.80	1,840,749.50	1,838,717.00	1,615,460.40	2,053,964.10	<b>22.23</b>
<b>Trade Balance</b>	-732,392.70	-926,860.30	-980,511.00	-826,344.00	-992,364.90	<b>18.01</b>
<b>Total Trade</b>	2,374,858.90	2,754,638.70	2,696,923.00	2,404,576.80	3,115,563.30	<b>39.93</b>



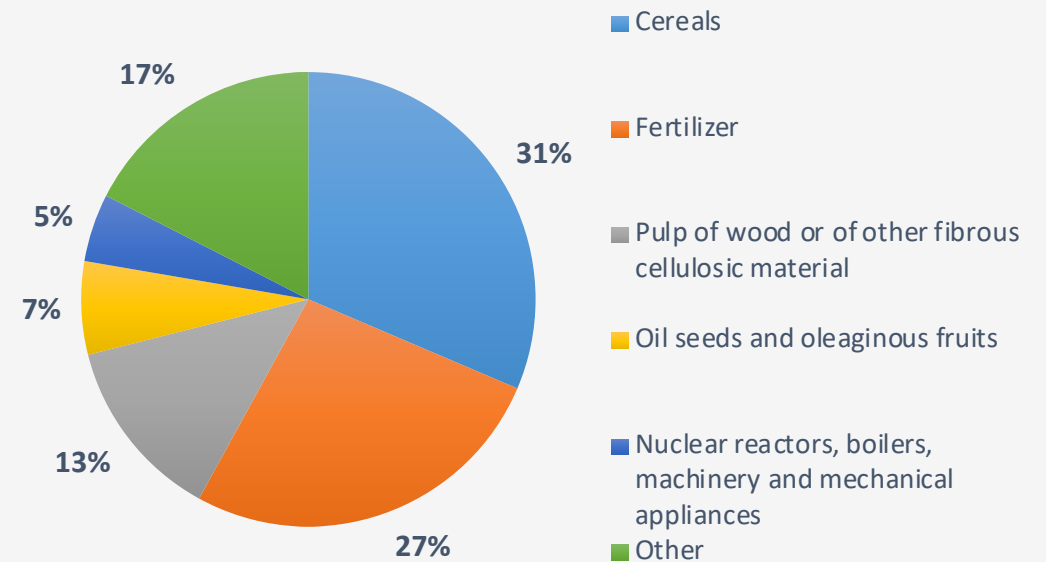
# Trade Overview

## Indonesia and Canada

### Top 5 Export Products to Canada in 2021



### Top 5 Import Products from Canada in 2021



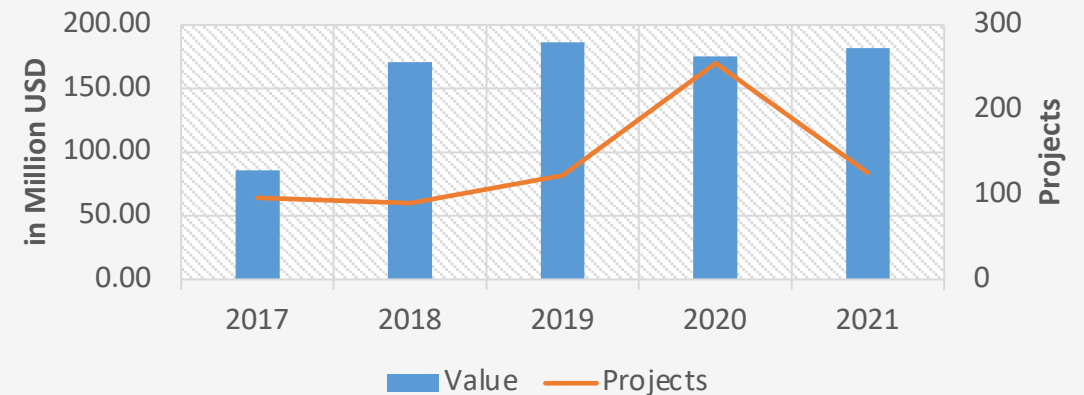


# Investment Overview

## Canada Investment in Indonesia

Year	Value <i>(in million USD)</i>	Projects
2017	85.60	96
2018	170.77	90
2019	186.30	123
2020	175.30	255
2021	182.00	126

Canada Investment in Indonesia  
2017-2021



**Top FDI Location:**

1. Jakarta
2. Bali
3. Central Kalimantan

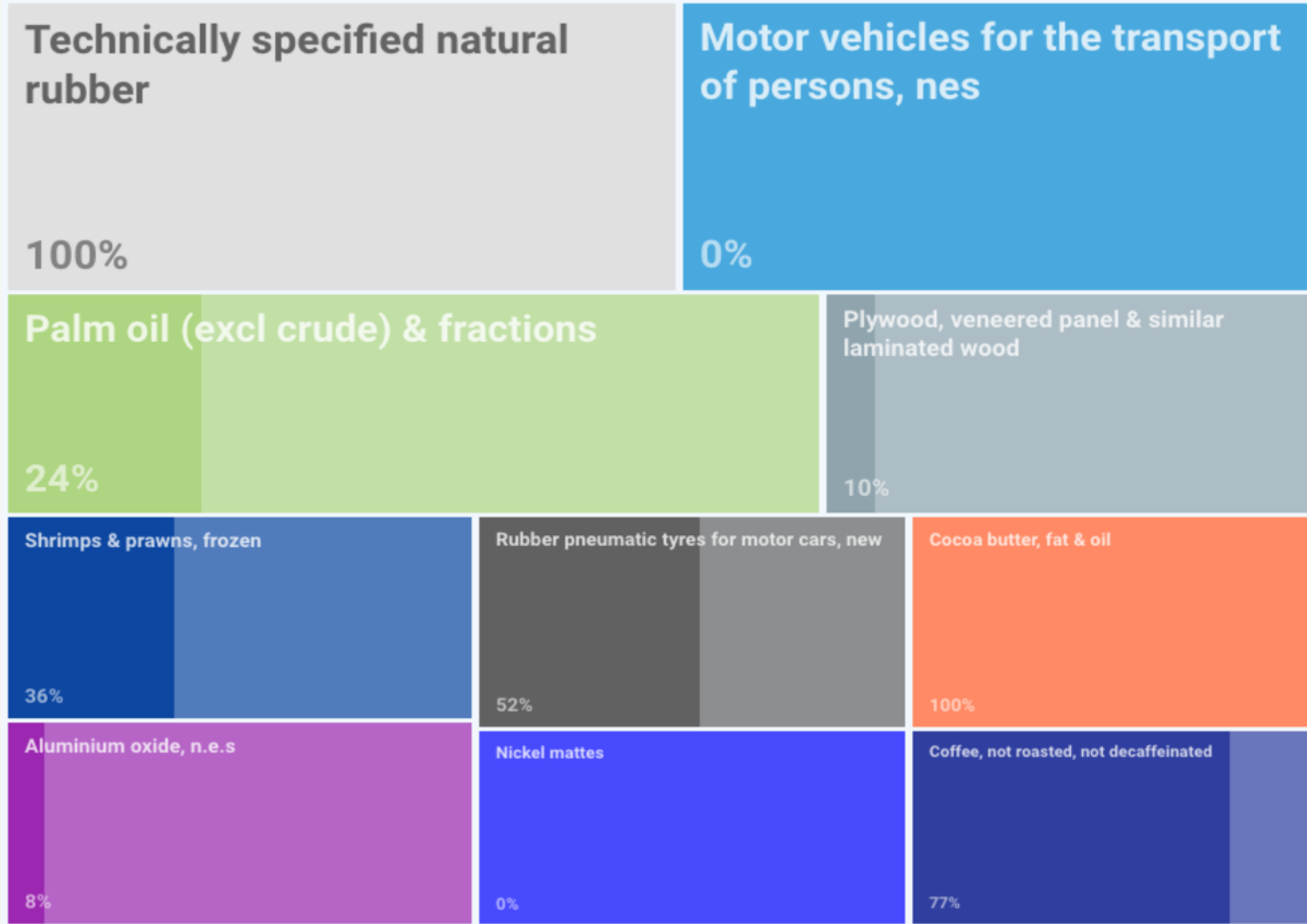
**Top FDI Sector:**

1. Mining
2. Hotel & Restaurant
3. Real Estate, Industrial Estate & Business Activities

*\*Calculation investment data includes Argentina and Brazil*

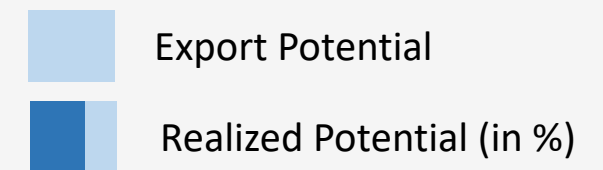
# Trade Overview

## Top 10 Export Potential from Indonesia to Canada



The most prominent potential goods from Indonesia to Canada, such as:

- Motor vehicles & parts
- Palm oil,
- Plywood,
- Shrimps and Prawns,
- Aluminium Oxide.



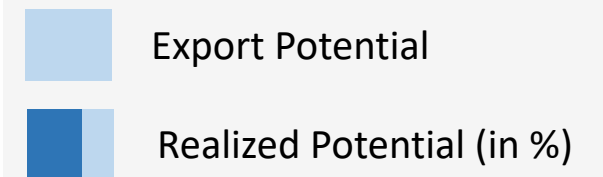
# Trade Overview

## Top 10 Export Potential from Canada to Indonesia



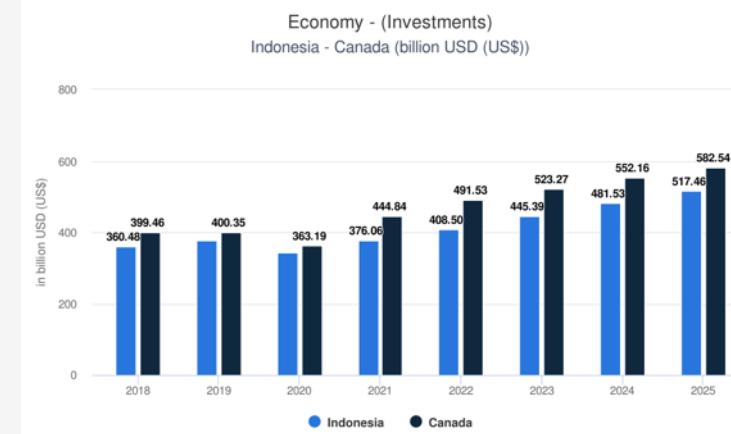
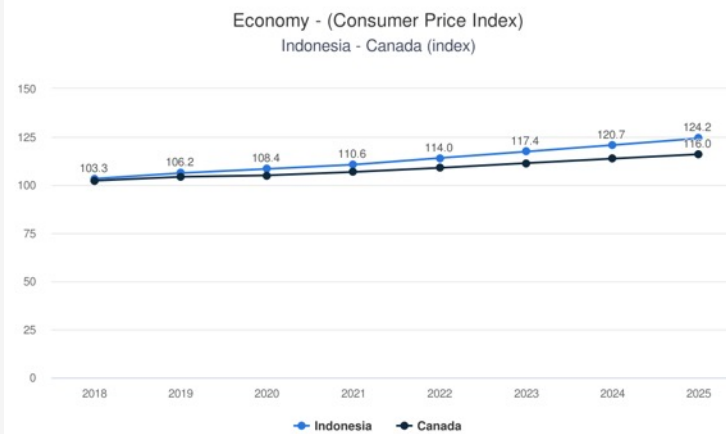
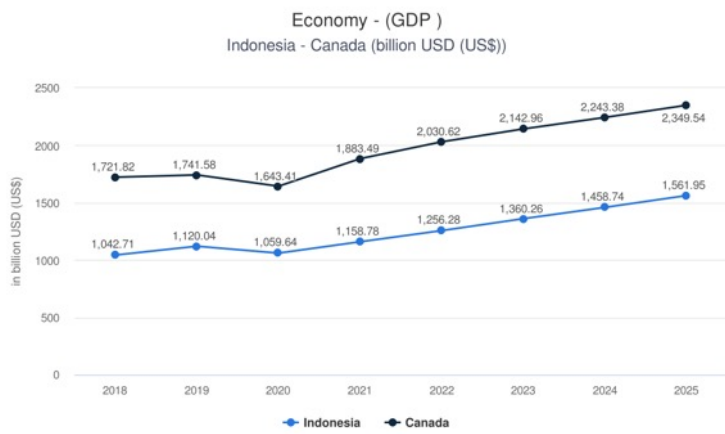
The most prominent potential goods from Canada to Indonesia, such as:

- Fertilizer
- Motor vehicles and parts
- Metals
- Ferrous metals
- Plastic and Rubber



# Indonesia – Canada Comprehensive Economic Partnership Agreement (CEPA)

Indonesia and Canada share shared interests in **healthcare technologies, renewable energy, infrastructure, connection logistics, transportation, and the digital economy**. Given that Indonesia presently has just one trade pact in America (i.e., IC-CEPA), this is a deliberate endeavor to open up **chances for further penetration of Indonesian products and services into North America**.



Source : Statista, IMF

# Indonesia – Canada Comprehensive Economic Partnership Agreement (CEPA)

## Why Canada?



70% of Canada's global imports originate from the United States and Mexico. Other import partners for Canada include Germany, Italy, and the United Kingdom in Europe, and China, Japan, and South Korea in Asia-Pacific.



Vietnam, Thailand, and Malaysia are Canada's main import partners in Southeast Asia. Hence, it is critical for Canada to examine Indonesia as a prospective market, especially given its vast population of 270 million people and position as one of Asia's rising economies. In addition, there is low competition over product exports since Canada and Indonesia produce different goods.



Canada is also well-advanced in energy-related infrastructure, which the ASEAN area, especially Indonesia, needs. These prospective areas of collaboration are critical for the development of the economy and the sake of the expected future.

## How is the CEPA going to work?

A comprehensive trade agreement between Canada and Indonesia would open up new markets for Canadian companies by:

1. Removing or lowering tariff and non-tariff obstacles
2. Improved access to Southeast Asian supply networks
3. Creating a more stable and efficient investment activities and trade environment

Given the shared interest and opportunities, Indonesian business actors should identify what factors will attract Canadian investors to promote the right investment opportunities.

*For example: Canadian investors are interested in investment projects with a fast payback and a Return on Investment (ROI) calculation above 25 percent in a 20-year period*



# Thank you!



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